

CADA Update

Jeff Preston, President

CADA
ACAF

Canadian Assistive Devices Association
Association Canadienne d'Appareils Fonctionnels

Meet the speakers



Jeff Preston
President



Erin Roberts
Executive Director

Agenda

- CADA GR Activity - 2019 Year to Date
- ADP Moratorium on New Licences
- ADP Technology Update
- ADP Response to CADA Recommendations
- CADA Relationship with PC Caucus
- Next Steps
- Q&A
- Upcoming Events

Antitrust Guidelines

It is the policy of the Canadian Assistive Devices Association (CADA) to conduct its operations in strict compliance with all laws including antitrust laws. No CADA activities shall create even the appearance of a violation of the letter or spirit of the antitrust laws.

CADA's antitrust guidelines apply not only at formal CADA meetings, but also in connection with social gatherings incidental to CADA sponsored meetings

CADA's antitrust policy prohibits any discussions concerning:

1. prices, discounts, terms or conditions of sale, or the process of setting them;
2. profits, profit margins, capacity, or cost data;
3. market shares, sales territories, or markets;
4. allocation of customers or territories;
5. selection, rejection, or termination of customers or suppliers;
6. restricting the territory or markets in which a company may resell products;
7. restricting the customers to whom a company may sell or products that will be sold;
8. bidding or refraining from bidding; or
9. any matter which is inconsistent with the proposition that each member company of CADA must exercise its independent business judgment in pricing its services and products, dealing with its customers and suppliers, and choosing the markets in which it will compete.

As may be required to further the mandate of the CADA, certain limited exceptions to these prohibitions consistent with law, may be permitted provided in each case they are approved in advance by the CADA Board.

All CADA business should take place only at meetings of the Association and its committees where agendas have been approved in advance. Agendas will be circulated prior to board and committee meetings / conference calls to participants for approval. It will be the responsibility of the board chair, or the committee chair to read the official CADA Anti Trust statement upon calling the meeting/call to order.

CADA GR Activity 2019

CADA continues to make progress in the development and deployment of our Government Relations strategy.

January 15 - CADA Roundtable Event

January 23 - Auditor General Response letter to Christine Elliott, MOHLTC

February 28 - Meeting with Mark DeMontis, PC Caucus Services

April 10 - Meeting with Suzanne McGurn, ADM, Drugs and Devices and Eva Roszuk

April 16 - CADA Roundtable Event

April/May – Outreach from HMEDA regarding NHIB and Red Cross HME business

June 18 - Meeting with ADP Director and Management team

June 7 – Meeting with Ministry of Seniors and Accessibility – MPP Liaison and Policy Advisor

July 9 - CADA Member Update Webinar

August – Meet with OSOT and ADP Mobility Authorizer Committee

August/September- Follow up meeting with Suzanne McGurn, ADM, Drugs and Devices

August/September- Follow up meeting with Ministry of Seniors and Accessibility

September - CADA Roundtable Event - ADP Presentation;

September - Meeting with Sr. Health Policy Advisor MOHLTC

October - PC Caucus Reception – Assistive Devices – To Be Confirmed

November – CADA AGM

On June 18th, CADA met with the ADP Director and Management team.

Agenda:

1. Context (CADA): Background on current challenges in the system
2. Proposed solutions (CADA's response to Auditor General Report)
 - a. Implementation of electronic signatures
 - b. Fast-tracking adjudication for certain types of claims
 - c. Clear and timely communication on rejected claims
 - d. Transparency on claims status
3. Feedback on proposed solutions (ADP)
4. ADP plans for 2019 (ADP)

As of February 1, 2019 the Assistive Devices Program (ADP) has not been accepting nor processing incoming applications (or device expansion of currently registered locations) for vendor status with the Program.

Please note that:

- Sale and purchase of existing vendors with ***no request for additional locations*** and/or devices categories are being processed;
- Requests from ADP-registered vendors to add a new location(s) to their business are not being processed; and
- Requests from ADP-registered vendors to add a new device type to their business are not being processed.

This current hold on accepting and processing vendor applications will continue as ADP reviews its vendor registration policies and procedures.

Vendors who have submitted an application since February 1, 2019 will be notified via email when new registrations are being accepted.

Eva Roszuk, Director , Assistive Devices Program

Actions:

- CADA will be requesting a formal response as the reasons and timeline for this moratorium.
- In addition, CADA will also ask for clarification of the policies and procedures under review and offer to provide support or assistance for this review.

ADP advised us that they are putting a new system in place that will be launched in the 2020-2021 fiscal year.

It should help to reduce the user error associated with not completing forms correctly, but it does not sound like a fully automated system, but more like a fillable .pdf form.

Actions:

- CADA will request involvement in technology development.
- We will request greater detail on the technology platform and push and that it goes far beyond fillable .pdf form to a fully integrated online submission and adjudication system (similar to ODB and OHIP).

ADP Response to CADA Recommendations

CADA's recommendations:

- Fast-tracking adjudication for certain types of claims
- Clear and timely communication on rejected claims
- Transparency on claims status

These recommendations have not been addressed by ADP and we have not been advised of any plans by ADP to address them.

Actions:

- CADA will request a formal response on our recommendations and a follow up meeting with Suzanne McGurn, ADM, Drugs and Devices.

In 2019, CADA has created relationships within the PC Caucus and Ministry of Seniors and Accessibility. The goal is to increase the awareness for Assistive Devices in Ontario and keep these stakeholders informed of the status with ADP.

Actions:

- Our agenda and ongoing dialogue focuses on our key messages from our 2018 report and recommendations from our response to the Auditor General report on ADP.
- We have made it clear that current ADP timelines and processes (or lack thereof) along with lack of transparency are causing unnecessary and prolonged commercial hardship to Authorized Vendors in Ontario.

Next Steps

Turn up the heat and be persistent!!

- Follow up Meetings with ADM, MOHLTC
- Meeting with Minister of Seniors and Accessibility
 - Fully explain ADP process, timelines, expenditures and clients served.
 - Invite the Minister to visit a Vendor location to see first hand the value we offer!
- Meet with OSOT and other stakeholders – we can't do this alone!
 - Seek common ground and a collective approach to lobby for ADP improvements
- CADA Round Table Member Event – September
 - Set date and formally invite ADP Director to present and Q&A
- Work with PC Caucus to set up Queens Park Reception for Assistive Devices
 - Set date when house resumes

CADA Membership

- Engage independent vendors, manufactures and distributors to join CADA and have a voice!

Upcoming Events – Join Us

- Round Table Member Event – September
- Queens Park Reception for Assistive Devices - October
- AGM and Member Update - November

Get engaged! We're stronger together!

Questions?

